



Press Release

Gati Transport Solutions Strengthens its current Rail network

***~ Starts new parcel train service from Erode – Chennai – Jogeshwari – Vapi
and from Vapi – Chennai - Erode ~***

Hyderabad, February 11th, 2011: Gati Transport Solutions (GTS), a division of Gati Ltd, India's pioneer and leader in Express Distribution & Supply Chain Solutions Company received the new route parcel train service at Vapi. The new route service is available from Erode- Chennai- Jogeshwari – Vapi and will be back loaded from Vapi to Chennai - Erode. The train that started from Erode- Chennai- Jogeshwari arrived at Vapi was received by Mr. Ashok Kumar – COO GTS- Gati Ltd.

Gati has been allotted two new lease tenders for running Millennium parcel trains at regular frequency to provide transport services for parcel movement by rail over South – West- South sectors and South- East/ North East – South sectors. The new routes now available for movement of shipments by Millennium Parcel Train on South-West-South sectors are Erode-Chennai- Jogeshwari-Vapi and Vapi–Chennai-Erode. Similarly new routes for movement of shipment by Millennium Parcel train on South- East/ North East – South sectors are Ernakulam-Chennai- Shalimar-Guwahati and Guwahati- Shalimar- Chennai- Ernakulum.

The Erode-Chennai-Jogeshwari- Vapi and Vapi-Chennai–Erode parcel train services have started and will run twice a week . The Ernakulam-Chennai-Shalimar-Guwahati and back parcel train service will be launched over the next 30 days. With these new additions, GTS will now be operating in eight routes and will further extend its leadership position in the parcel movement by rail space. GTS is a part of the multi modal network of express distribution services, Gati provides cargo management services to companies who are in need of reliable and regular transportation services with lesser transit time at competitive costs on the basis of Full truck, half truck or Container Load.

Gati has entered into lease contract with Indian Railways for transporting shipment through parcel trains in various sectors. It has also entered into strategic tie up with other like minded players. Accordingly Gati will now be providing train transportation services through parcel trains/VPs on the following routes :

- 1) Kalyan-Kolkata-Guwahati : 12 trains a month consisting of 20 bogies.
- 2) Delhi-Chennai : 12 trains a month with 6 VPs in each train.
- 3) Chennai-Delhi : 12 trains a month with 6 VPs in each train.
- 4) Aurangabad-Sankrail(Kolkata): 4 trains a month
- 5) Sankrail (Kolkata) -Aurangabad : 4 trains a month
- 6) Vapi-Chennai-Erode : 8 trains a month
- 7) Erode-Chennai-Jogeshwari-Vapi : 8 trains a month.
- 8) Chennai-Lucknow: 1 VP twice a week .
- 9) Lucknow -Chennai: 1 VP twice a week .
- 10) Goa-Patna : 1 VP once a week.
- 11) Patna- Goa : 1 VP once a week

Gati Transport Solutions has added advantages of train transportation as under :

- 1) Cost Effective door to door truck transportation services.
- 2) Safe and secure movement of shipment.
- 3) Locked & Sealed tamper proof bogies, Gati escorts train from starting station upto destination.
- 4) Multimodal connectivity – Road & Rail.
- 5) 24/7/365 service level monitoring system that ensures safety , security and on time delivery.
- 6) Cost competitive alternative to road transport with better transit time.

Gati Ltd was the first transport company in India to do parcel movement by rail in 2002-03 and was the first to get VP (Parcel Van) on lease in 2003-04. Currently, Gati Transport Solutions operates over 50 trains every month across various destinations. There is a growing demand for parcel movement by rail as it is cost competitive , safe and secured with better transit time. The success of GTS' flagship train, the Millennium Parcel Express between Kalyan-Kolkata-Guwahati popularized the concept of parcel train in India. The various advantages of rail transport like safety , security and being cost competitive added to the popularity of the service and attracted more companies to use this service.

Commenting on the launch of new services, Mr. Ashok Kumar, Chief Operating Officer, **Gati Transport Solutions** said, *"We are happy to announce the launch of new parcel train routes to GTS' network on the popular demand from our large base of customers. The new routes will enhance our reach in the South India and help us connect better with other parts of the country. We are fast building up the Rail Network across length and breath of India as this is the future mode of transport. At GTS we intend to offer highest standards of service and our large base of customers patronising and preferring transportation by parcel train over road is a testimony of the same."*

Gati has entered into lease contract with Indian Railways by paying premium over normal freight (normally 25% higher) for running regular parcel train services. This ensures regular availability of trains at desired frequency for our customers / companies which use the services of Gati Transport Solutions. GTS has already established its leadership in the routes like Mumbai-Kolkata-Guwahati / Delhi-Chennai-Delhi where it runs 12 trains every month and is planning to expand its reach to other parts of the country by running parcel train services across the network of Indian Railways.

About Gati Transport Solutions (GTS):

Gati Transport Solution (GTS) includes rail and road goods transportation, generally in full truck loads (FTLs) and containers. It is a part of the multi modal network of Express Distribution & Supply Chain Solutions, Gati provides to customers who need bulk cargo transportation in a cost effective manner. Gati has a tie-up with Indian Railways for transporting goods through parcel trains.

About Gati Ltd:

Gati Limited was the pioneer and the leader in Express Distribution and Supply Chain Solutions in India. Having started as a cargo management company in 1989, Gati has grown into an organization with more than 3500 employees and an annual turnover of Rs. 7447 mn covering 622 out of 626 districts in India. Gati has over 4000 vehicles on the road not including their fleet of refrigerated vehicles, container shipping vessels and world class warehousing facilities across India. Furthermore Gati has a strong market presence in the Asia Pacific region and SAARC countries. Today, Gati has offices in Singapore, Beijing, Shanghai, Qingdao, Hong Kong, Bangkok, Kuala Lumpur and Dubai apart from SAARC countries that concentrate on India-centric distribution solutions.