



Gati Creating Unmatched Value in India

GATI-KWE gains momentum offers integrated logistics solution to global clients

Hyderabad, 28 February 2013: Gati Limited, India's pioneer in Express Distribution and Supply Chain solutions, through its JV subsidiary, GATI-KWE, has completed one year of successful partnership between our organization and Kintetsu World Express (KWE). Over the last year, the partnership has gained momentum in providing integrated logistics solutions to our existing and new customers under one roof.

GATI-KWE has been working closely with KWE to evaluate, develop and set processes to provide customers with a spectrum of supply chain solutions at global standards. With renewed focus on quality, GATI-KWE has imbibed KWE's global operational expertise in 3PL and warehousing services, resulting in improved operational efficiency, reduced costs and increased profitability. GATI-KWE, in a year's time, has signed up with numerous KWE's clients with global repute including Japanese customers for India centric distribution and supply chain services. With a sizeable and growing pipeline, GATI-KWE and KWE India are extending our mutual relationship by sharing infrastructure to improve asset utilization.

Speaking on the occasion **Mahendra Agarwal, Founder and CEO of Gati Ltd** said *"We are happy the way the JV has progressed and are further working towards strengthening processes to deliver world class services to our customers. As we move up the value chain we see a substantial impact on the business resulting in enhancement of profitability and an undisputed service leadership in the country."*

Kazuhisa Kawamura – MD, KWE, said, *"India is an important market for KWE, we are working towards providing an end to end solution to our global clients. We will continue to bring in global best practices, process and technology that further build up the services levels and work towards making GATI-KWE the industry best service provider."*



About Gati Limited

Gati Limited (www.Gati.com) is pioneer and leader in Express Distribution and Supply Chain Solutions in India. Having started as a cargo management company in 1989, Gati has grown into an organization with more than 3500 employees and an annual turnover of Rs. 12094 million (249 million USD) covering 653 out of total 657 districts in India. Gati has over 4000 vehicles on the road excluding their fleet of refrigerated vehicles, container shipping vessels and world class warehousing facilities across India. Furthermore, Gati has a strong market presence in the Asia Pacific region and SAARC countries. Gati has offices in India Singapore, Hong Kong, China, Nepal Indonesia and Thailand.