

Q4 FY'16 Result Update



Discussion

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Schedule

28th April 2016 - 10:30 Hours IST

Speakers

Mr. Sanjeev Jain, Director Finance- Gati Limited
Mr. Bala Aghoramurthy, President and Whole-Time Director, Gati Kintetsu Express Private Limited
Mr. Dhruv Agarwal, Executive Vice President, Gati Kintetsu Express Private Limited
Mr. Peter Jayakumar, Deputy CFO, Gati Kintetsu Express Private Limited

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Systematix Institutional Equities

Q4 FY'16 Result Update



Board of Directors has proposed a final dividend of Re1 per share

Our consolidated group revenue grew by 3% compared to QoQ and YoY basis, though it is a modest growth but there is a continuous improvement

EBIDTA Margin improved by 140 Basis Point QoQ.

PBT Increase 54% QoQ (INR 24.3Cr Vs INR 15.8Cr)

Our Ecommerce logistics revenue crossed INR 60Cr mark in the quarter registering 52% YoY growth. For the year revenue in eCommerce crossed INR 200Cr and EFC business grew from INR 6 Cr to INR 25 Cr YoY.

Overall EFC and ECOM revenue over INR 232 Cr compared to INR 130 Cr in FY14-15

On Air India Arbitration - Company has withdrawn INR22.5Cr which Air India deposited with court as interim amount

Gati Kausar to launch its first cold chain warehouse in Q1 FY 16-17

Q4 FY'16 Consolidated Performance



INR In Mn.	Qtr End				
PARTICULARS	Mar'16	Dec'15	Mar'15	QoQ	YoY
TOTAL INCOME	4,332	4,205	4,203	3%	3%
EBIDTA	431	365	385	18%	12%
PBT	243	158	182	54%	33%
DEBT LEVEL	5,015	4,694	4,727	7%	6%

Q4 FY'16 Entity wise Performance



INR In Mn.

LST QTR

Particulars	GATI	GKEPL	KAUSAR	OTHERS	Total	Total	DIFF	%
Total Income	1,314	2,876	120	199	4,332	4,205	128	3%
EBIDTA	152	263	14	-12	431	365	65	18%
%	12%	9%	11%	-6%	10%	9%	1%	
PBT	69	178	7	-13	243	158	85	54%
%	5%	6%	6%	-7%	6%	4%	2%	
PAT	60	145	7	-13	200	111	90	81%
%	5%	5%	6%	-7%	5%	3%	2%	

THANK YOU