GATI LIMITED

Regd. & Head Office: 1-7-293, M G Road, Secunderabad 500 003. Tel: 040 27844284 Fax: 040 27894282

website: www.gati.com e-mail: investor.services@gati.com

PART - 1: STATEMENT OF UNAUDITED CONSOLIDATED RESULTS FOR QUARTER ENDED 30TH JUNE, 2014

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				Rs. In La		
Particulars		Quarter Ended		Nine Months Ende		
	30.06.2014	31.03.2014	30.06.2013	31.03,2014		
	Unaudited	Unaudited	Unaudited	Audited		
Income from Operations	33,421	32,208	27,238	93,03		
Sale of Products	5,992	5,982	4,818	17,92		
Other Operating Income	350	139	167	70		
Total Income	39,763	38,329	32,223	111,65		
Expenditure:						
- Cost of Sales	5,788	5,829	4,710	17,48		
- Operating Expenses	23,701	22,789	20,002	66,27		
- Employee Benefit Expenses	3,395	3,479	3,338	10,26		
- Depreciation/Amortisation	710	668	673	2,20		
- Other Expenses	3,090	3,341	2,293	9,22		
Total	36,684	36,106	31,016	105,45		
Profit/loss from Operations before Other Income,	5.5=0	· · · · · · · · · · · · · · · · · · ·				
inance cost and exceptional items	3,079	2,223	1,207	6,20		
Other Income	246	325	654	1,06		
rofit before finance cost and exceptional item	3,325	2,548	1,861	7,26		
inance Cost	1,018	1,063	1,048	3,25		
rofit / loss after finance costs but before	· · · · · · · · · · · · · · · · · · ·			<u>-</u>		
xceptional Item	2,307	1,485	813	. 4,01		
xceptional Item	-	_	(113)	-		
rofit Before Tax	2,307	1,485	700	4,01!		
ax Expense	802	104	(21)	1,184		
et Profit after tax	1,505	1,381	721	2,831		
linority Interest	(355)	(167)	(51)			
et profit for the period	1,150	1,214	670	(489		
aid up Equity Share Capital		1,214	870	2,342		
ace Value of the Share Rs.2/- each)	. 1,745	1,745	1,732	1,745		
eserves excluding Revaluation reserve as per						
alance sheet of previous accounting year	-	-	-	74,943		
nrnings Per Share (EPS)						
Basic	1.32	1.40	0.77	2.70		
Diluted .	0.97	1,03	0.58	2,00		
ART - II : SELECT INFORMATION FOR THE QUARTER END		2,00	0.50	2.00		
PARTICULARS OF SHAREHOLDING						
blic Shareholding	56,834,771	54,005,657	49 603 957	24.005.657		
lo. of shares	20,034,771	34,000,037	48,603,857	54,005,657		
Percentage of shareholding	65.13	61.89	56.14	61.89		
omoter & Promoter Group shareholding				-		
Pledged / Encumbered				-		
o. of shares	19,952,017	21,026,581	36,771,307	21,026,581		
Percentage of shares (as a % of the total	CE E7	C2 22				
areholding of Promoter & Promoter group)	65.57	. 63.22	96.82	63,22		
Percentage of shares (as a % of the total share	22.86	24.10	42.47	3440		
oital of the company)	22.60	24.10	42.47	24.10		
Non-encumbered				-		
o. of shares	10,477,299	12,231,849	1,207,123	12,231,849		
Percentage of shares (as a % of the total	34.43	26.70	210			
reholding of Promoter & Promoter group)	24.42	36.78	3.18	36.78		
ercentage of shares (as a % of the total share	12.01	14.01	1 20	14.01		
oital of the company)	12,01	14,01	1.39	14.01		
NVESTOR COMPLAINTS						
ending at the beginning of the quarter	Nil					
eceived during the quarter	3					
isposed of during the quarter	3					
emaining unresolved at the end of the quarter	NII					

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SEGMENT WISE REVENUE, RESULTS AND CAPITAL EMPLOYED				
Particulars	Quarter Ended			Nine Months
Segment Revenue (Net Sale / Income from each Segment)	30.06.2014	31.03.2014	30.06.2013	Ended 31.03.2014
	Unaudited	Unaudited	Unaudited	Audited
a) Express Distribution & Supply Chain	33,632	31,830	26,953	91,834
b) Shipping	173	523	398	1,915
c) Fuel Sales	5,235	5,055	4,633	14,927
d) Other Sales	773	976	245	3,063
Total	39,813	38,384	32,229	1,11,739
Less: Inter Segment Revenue	(50)	(55)	(6)	(82)
Net Sales / Income from Operations	39,763	38,329	32,223	1,11,657
2. Segment Results (Profit (+) / Loss (-) before tax and interest from each Segment)				
a) Express Distribution & Supply Chain	3,352	2,852	2,024	7,883
b) Shipping	(128)	(365)	(306)	(874)
c) Fuel Sales	85	79	78	228
d) Other Sales	16	(18)	65	28
Total	3,325	2,548	1,861	7,265
Less: Interest Expenses	1,018	1,063	1,048	3,250
Total Profit before tax and Exceptional Items	2,307	1,485	813	4,015
3 Capital Employed		***		
Segment Assets - Segment Liabilities)		·		
a) Express Distribution & Supply Chain	95,289	93,296	95,485	93,296
p) Shipping	-	36,068	36,212	36,068
c) Fuel Stations	861	604	476	604
e) Unallocated/ Corporate/Inter Segment	(43,343)	(53,280)	(54,068)	(53,280)
Capital Employed	52,807	76,688	78,105	76,688

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Notes:

- The company and its 11 subsidiaries including 5 overseas step down subsidiaries are engaged primarily in the business of running Express Distribution, Supply Chain Services, e-Commerce logistics, Integrated Freight Forwarding, Warehousing and Fuel stations.
- 2. The above financial results have been reviewed by the Audit Committee and approved by the Board of Directors at its meeting held on August 6, 2014.
- 3. During the quarter the company was allotted 9,93,354 14.5%Unsecured Optionally Convertible Debentures of Rs 100/- each on the terms of subscription, redemption or conversion and other conditions as per Investment Agreement dated 6th May 2014 by Gati Infrastructure Sada-Mangder Power Private Limited in lieu of loan along with the outstanding interest.
- 4. The Learned Arbitral Tribunal adjudicating on the disputes between the Company and Air India Limited (erstwhile NACIL) in respect of the discontinued freighter operations of the Company, has passed its Award dated 17th September 2013, whereby, it has inter alia directed Air India Limited to pay an amount of Rs. 2682 Lakhs to the Company. Further, the Learned Tribunal has directed Air India Limited to pay interest at the rate of 18% per annum on the awarded amount. Air India has filed a Petition in the Hon'ble Delhi High Court inter alia seeking setting aside of the Award. The matter is pending adjudication. In the circumstances, the dues receivable of Rs. 2659 lakhs from Air India Limited under the Award, which have been included in loans and advances, are considered good for recovery by the management. In the meanwhile, the Company is taking steps to secure the amount due from Air India Limited.
- 5. During the quarter, in compliance with the requirement of Schedule II of the Companies Act which came into effect from 1st April 2014, the Company has revised the useful life of its fixed assets. In case of asset whose useful life has been completed as on 31st March 2014 the carrying value (net of deferred tax of Rs. 240.34 Lakhs) of the assets amounting to Rs. 468.70 Lakhs has been adjusted with the opening balance of retained earnings i.e. surplus in statement of Profit and Loss account and depreciation for the quarter ended June 30th, 2014 is higher by 64.10 lakhs.
- 6. Pursuant to the notification issued by the ministry of Corporate Affairs dated 29th December 2011 on Accounting Standard 11, the company has opted to adjust the exchange difference on the Long term Foreign Currency Monetary Items to carrying cost of depreciable fixed assets and in other cases to amortize over their tenure. Accordingly as on June 30, 2014, the gain on exchange variance of Rs 1.44 lakhs during the period has been transferred to the "Foreign Currency Monetary Item Translation Difference Account" (FCMITDA). The amortization for the period on this account is Rs. 115.87 lakhs. The balance of Rs.1139.62 lakhs in the FCMITDA has been carried forward.
- 7. During the quarter the company sold 12.09% of its holding in Gati Ship Ltd. Consequently Gati Ship Ltd. ceases to be a subsidiary from May 15, 2014 and is now an associate.
- 8. The Company had issued 22,182 Zero Coupon Unsecured Foreign Currency Convertible Bonds (FCCB) of US\$1,000 each, thereby raising US\$ 22.18 Mn. on

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December 12, 2011. The Bonds are convertible pursuant to terms and conditions thereof, any time from December 12, 2012 upto the close of business on November 13, 2016 by holders of the Bonds into fully paid equity shares of the company. Unless previously converted, redeemed or purchased and cancelled, the Bonds will be redeemed in US dollars at 132.8341 percent of principal amount on December 13, 2016 giving a Yield to Maturity of 5.76 percent per annum calculated on semi-annual basis.

- 9. In response to company's application to Reserve Bank of India (RBI) seeking permission for part repurchase of FCCBs, RBI vide its letter dated 27th September 2013 stated that the Company was not an eligible borrower under the automatic route and the borrowing be treated as a Foreign Debt and Company may be allowed repayment based on compounding order by RBI. The company was levied a compounding fee of Rs.296 lakhs by RBI which was challenged by the Company in the High Court of A.P. While suspending the compounding orders of RBI, the Hon'ble High Court of Andhra Pradesh had passed an interim order directing the Company to deposit Rs.74 lakhs with RBI, out of the compounding fee of Rs.296 lakhs, which the Company has since deposited. Meanwhile the Company received conversion notices from the bondholders, but since the matter being subjudice and on the basis of written legal advice, and pending clarification from RBI, the Company has not converted the FCCBs.
- **10.** 17,06,590 options under Employee Stock Options Scheme were outstanding as on June 30, 2014.

11. The standalone financial results of the company for the quarter ended 30th June, 2014 are as follows:

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Deutientere	(Quarter ended				
Particulars	30.06.2014	31.03.2014	30.06.2013			
Turnover	9534	9306	7441			
Profit before tax	363	912	610			
Net Profit after tax	335	1681	1024			

The financials for the previous quarter ended March 31, 2014 included the following:

- a. Dividend from a subsidiary company Rs. 700 lakhs included in the other operating income.
- b. Deferred tax credit of Rs. 782 lakhs relating to earlier years.
- **12.** Figures of the previous quarter/period have been regrouped/reclassified wherever necessary.
- 13. Tax expenses include Income tax and Deferred tax.
- **14.** The standalone financial results of the Company are available for investors at www.gati.com, www.nseindia.com and www.bseindia.com

For GATI LIMITED

Place: Hyderabad

Date: August 6, 2014

Mahendra Agarwal

Founder & CEO DIN: 00179779

CIN: L63011TG1995PLC020121

GATI LIMITED

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PART - 1: STATEMENT OF UNAUDITED FINANCIAL RESULTS FOR QUARTER ENDED 30TH JUNE, 2014 Rs. In Lakhs

	Rs. In Lakhs Standalone				
	Standalone Quarter Ended			Nine Months Ended	
Particulars	30.06.2014	31.03.2014	30.06.2013	31.03.2014	
	Unaudited	Unaudited	Unaudited	Audited	
L Grandlens	4,243	3,493	2,105	9,303	
Income from Operations	5,235	5,011	4,615	14,883	
Net Sales Other Operating Income	56	802	721	1,196	
Total Income	9,534	9,306	7,441	25,382	
Expenditure:					
- Cost of Sales	5,132	4,910	4,522	14,591	
- Operating Expenses	2,985	2,664	1,609	7,296	
- Employee Benefit Expenses	520	477	398	1,236	
- Depreciation/ amortisation	164	54	84	405	
- Other Expenses	384	519	209	974	
Total	9,185	8,624	6,822	24,502	
Profit/loss from Operations before Other Income,	349	682	619	880	
finance cost and exceptional items			- 05		
Other Income	249	383	182	876	
Profit before finance cost and exceptional item	598	1,065	801	1,756	
Finance Cost	235	153	191	469	
Profit / loss after finance costs but before exceptional	363	912	610	1,287	
item				· · · · · · · · · · · · · · · · · · ·	
Exceptional Item	-	-	-		
Profit before tax	363	912	610	1,287	
Tax Expense	28	(769)	(414)	(76	
	335	1,681	1,024	2,050	
Net Profit after tax				4.04	
Paid up Equity Share Capital (Face Value of the Share Rs.2/- each)	1,745	1,745	1,732	1,74	
Reserves excluding Revaluation reserve as per balance sheet of previous accounting year	'			61,65	
Earnings Per Share (EPS)	0.38	1,93	1.18	2,33	
a) Basic b) Diluted	0,28	1.43	0.88	1.70	
PART - II : SELECT INFORMATION FOR THE QUA	RTER ENDED	JUNE 30, 2014			
A. PARTICULARS OF SHAREHOLDING					
Public Shareholding	56,834,771	54,005,657	48,603,857	54,005,65	
- No. of shares				(1.0	
- Percentage of shareholding	65.13	61.89	56.14	61.8	
Promoter & Promoter Group shareholding			····		
a) Pledged / Encumbered	19,952,017	21,026,581	36,771,307	21,026,58	
 No. of shares Fercentage of shares (as a % of the total shareholding 		43.22	96.82	63.2	
of Promoter & Promoter group)		63.22	70,62		
 Percentage of shares (as a % of the total share capital of the company) 	22,86	24.10	42.47	24.1	
b) Non-encumbered	10 110	ND 001 010	1 000 100	10 221 04	
- No. of shares	10,477,299	12,231,849	1,207,123	12,231,84	
- Percentage of shares (as a % of the total shareholding	34.43	36.78	3.18	36.7	
of Promoter & Promoter group) Percentage of shares (as a % of the total share capita	12.01	14.01	1.39	14.0	
of the company) B. INVESTOR COMPLAINTS					
- Pending at the beginning of the quarter	0			· · · · · · · · · · · · · · · · · · ·	
- Received during the quarter	3				
- Disposed of during the quarter					

Notes:

1. The Company is mainly engaged in the business of overseeing the operation of its subsidiaries, running of fuel stations besides e-Commerce logistics and integrated freight forwarding.

- 2. The above financial results have been reviewed by the Audit Committee and approved by the Board of Directors at its meeting held on August 6, 2014.
- 3. During the quarter the company sold 12.09% of its holding in Gati Ship Ltd. Consequently Gati Ship Ltd. ceases to be a subsidiary from May 15, 2014 and is now an associate.
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- 6. The Company had issued 22,182 Zero Coupon Unsecured Foreign Currency Convertible Bonds (FCCB) of US\$1,000 each, thereby raising US\$ 22.18 Mn. on December 12, 2011. The Bonds are convertible pursuant to terms and conditions thereof, any time from December 12, 2012 upto the close of business on November 13, 2016 by holders of the Bonds into fully paid equity shares of the company. Unless previously converted, redeemed or purchased and cancelled, the Bonds will be redeemed in US dollars at 132.8341 percent of principal amount on December 13, 2016 giving a Yield to Maturity of 5.76 percent per annum calculated on semi-annual basis.
- 7. In response to company's application to Reserve Bank of India (RBI) seeking permission for part repurchase of FCCBs, RBI vide its letter dated 27th September 2013 stated that the Company was not an eligible borrower under the automatic route and the borrowing be treated as a Foreign Debt and Company may be allowed repayment based on compounding order by RBI. The company was levied a compounding fee of Rs.296 lakhs by RBI which was challenged by the Company in the High Court of A.P. While suspending the compounding orders of RBI, the Hon'ble High Court of Andhra Pradesh had passed an interim order directing the Company to deposit Rs.74 lakhs with RBI, out of the compounding fee of Rs.296 lakhs, which the Company has since deposited. Meanwhile the Company received conversion notices from the bondholders, but since

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the matter being subjudice and on the basis of written legal advice, and pending clarification from RBI, the Company has not converted the FCCBs.

- 8. During the quarter, in compliance with the requirement of Schedule II of the Companies Act which came into effect from 1st April 2014, the Company has revised the useful life of its fixed assets. In case of asset whose useful life has been completed as on 31st March 2014 the carrying value (net of deferred tax of Rs. 15.18 Lakhs) of the assets amounting to Rs. 29.48 Lakhs has been adjusted with the opening balance of retained earnings i.e. surplus in statement of Profit and Loss account and depreciation for the quarter ended June 30th, 2014 is higher by 6.10 lakhs.
- 9. Pursuant to the notification issued by the ministry of Corporate Affairs dated 29th December 2011 on Accounting Standard 11, the company has opted to adjust the exchange difference on the Long term Foreign Currency Monetary Items to carrying cost of depreciable fixed assets and in other cases to amortize over their tenure. Accordingly as on June 30, 2014, the gain on exchange variance of Rs 1.44 lakhs during the period has been transferred to the "Foreign Currency Monetary Item Translation Difference Account" (FCMITDA). The amortization for the period on this account is Rs. 115.87 lakhs. The balance of Rs.1139.62 lakhs in the FCMITDA has been carried forward.
- 10. 17,06,590 options under Employee Stock Options Scheme were outstanding as on June 30, 2014.
- 11. Figures of the previous quarter have been regrouped /reclassified wherever necessary.

12. Tax expenses include Income tax and Deferred tax.

For GATI LIMITED

Mahendra Agarwal

Founder & CEO

DIN: 00179779



Place: Hyderabad

Date: August 6, 2014