# R. S. Agarwala & Co. Chartered Accountants

28, Black Burn Lane 3<sup>rd</sup> Floor, Kolkata- 7000 12 Tele:- (033) 2237-0741 Fax:- (033) 2237-7682 rsagarwalaco@gmail.com

### LIMITED REVIEW REPORT

We have reviewed the accompanying statement of Unaudited Standalone Financial results of GATI LIMITED ("the Company") for the quarter and half year ended 30<sup>th</sup> September, 2016. This statement is the responsibility of the Company's Management and has been approved by the Board of Directors. Our responsibility is to issue a report on these financial statements based on our review.

We conducted our review in accordance with the Standard on Review Engagement (SRE) 2410, "Review of Interim Financial Information performed by the Independent Auditor of the Entity" issued by the Institute of Chartered Accountants of India. This standard requires that we plan and perform the review to obtain moderate assurance as to whether the financial statements are free of material misstatement. A review is limited primarily to inquiries of Company personnel and analytical procedures applied to financial data and thus provide less assurance than an audit. We have not performed an audit and accordingly, we do not express an audit opinion.

Based on our review conducted as above, nothing has come to our attention that causes us to believe that the accompanying statement of unaudited financial results has not been prepared in accordance with applicable accounting standards and other recognized accounting practices and policies has not disclosed the information required to be disclosed in terms of Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulation, 2015 including the manner in which it is to be disclosed, or that it contains any material misstatement.

For R. S. AGARWALA & CO.

Chartered Accountants Firm's Regn.No. - 304045E

R.S. Agarwala (Partner)

Membership No. -005534

Camp: Hyderabad

Date 1/16 November, 2016

### **GATI LIMITED**

Regd. & Corp Office: Plot No 20, Survey No 12, Kothaguda, Kondapur,Hyderabad 500 084
website: www.gati.com e-mail: investor.services@gati.com CIN: L63011TG1995PLC020121 Telephone: 040 71204284 Fax: 040 23112318
STATEMENT OF UNAUDITED STANDALONE FINANCIAL RESULTS FOR THE QUARTER AND HALF YEAR ENDED 30TH SEPTEMBER, 2016

Rs in Lakhs

Particulars	Quarter Ended			Half Year Ended		Year Ended
	30.09.2016	30.06.2016	30.09.2015	30.09.2016	30.09.2015	31.03.2016
	Unaudited	Unaudited	Unaudited	Unaudited	Unaudited	Audited
Income from Operations	6,577	7,527	6,541	14,104	13,107	28,577
Net Sales	5,062	5,108	4,652	10,170	9,674	18,721
Other Operating Income	1,480	127	931	1,607	1,024	1,218
Total Income	13,119	12,762	12,124	25,881	23,805	48,516
Expenditure:						
- Cost of Sales	4,935	4,957	4,536	9,892	9,436	18,211
- Operating Expenses	5,068	5,400	4,790	10,468	9,322	21,036
- Employee Benefit Expenses	812	822	810	1,634	1,692	3,330
- Depreciation/ amortisation	380	514	447	894	764	1,619
- Other Expenses	398	381	359	<i>7</i> 79	844	1,618
Total	11,593	12,074	10,942	23,667	22,058	45,814
Profit from Operations before Other Income, finance cost and exceptional items	1,526	688	1,182	2,214	1,747	2,702
Other Income	349	342	262	691	582	1,285
Profit from ordinary cctivities before finance cost and exceptional items	1,875	1,030	1,444	2,905	2,329	3,986
Finance Cost	408	423	435	831	888	1,753
Profit from ordinary activities after finance costs but before exceptional items	1,467	607	1,009	2,074	1,441	2,233
Exceptional Item	-	-	- :	-	-	_
Profit from ordinary activities before tax	1,467	607	1,009	2,074	1,441	2,233
Tax Expense	24	119	41	143	140	250
Net Profit from ordinary activities after tax	1,443	488	968	1,931	1,301	1,983
Extraordinary Items (net of tax expense)		-	-		-	
Net Profit for the period	1,443	488	968	1,931	1,301	1,983
Paid up Equity Share Capital (Face Value of the Share Rs.2/- each)	1,758	1,758	1,750	1,758	1,750	1,754
Reserves excluding Revaluation reserve as per balance sheet of previous accounting year	59,930					59,661
Earnings Per Share (EPS) a) Basic	1.64	0.55	1.11	2.19	1.49	2.26
b) Diluted	1.22	0.41	0.82	1.63	1.10	1.67

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### Notes:

- 1. The Company is mainly engaged in e-commerce logistics, Integrated Freight Forwarding, running of Fuel Stations and overseeing the operations of its subsidiaries.
- 2. The above financial results have been reviewed by the Audit Committee and approved by the Board of Directors at its meeting held on November 04, 2016. A Limited review of the financial results has been carried out by the statutory auditors.
- 3. Other operating income during the quarter includes Dividend Income of Rs.13.86 crores.
- 4. The Board of Directors has decided to make a strategic investment in a technology company of Rs.18.50 crores to facilitate long term growth of company's business.
- 5. Pursuant to the order of the Hon'ble High Court of New Delhi in an appeal preferred by Air India, an amount of Rs.22 Cr was made over to the company by Air India, pending adjudication of Cross Appeals before the Division Bench of the said Hon'ble High Court at New Delhi.
- 6. The Trustee of the bondholders (FCCBs) had filed a Civil Suit in the Secunderabad Court for specific performance for conversion of bonds into equity and the matter is still pending adjudication.
- 7. In the assessment for the Financial Year 2011-12, the surplus on transfer of Express Distribution & Supply Chain business has been treated as income. The Commissioner (Appeals) before whom the appeal was filed has passed the order in favour of the company. The amount of Rs.12.60 crores already paid in protest becomes recoverable.
- 8. 12,05,308 options under Employee Stock Options Scheme were outstanding as on Sep 30, 2016.
- The tax expense during the quarter includes MAT and Deferred Tax.



# 10. Statement of Assets & Liabilities

Rs. in Lakhs

		Standal	one .	
Particulars		Unaudited	Audited	
		30.09.2016	31.03.2016	
A. EQUITY AND LIABILITIES	·			
1. Shareholder's Fund				
(a) Share Capital		1,758	1,754	
(b) Reserves & Surplus		62,585	60,525	
S	ub-Total	64,343	62,279	
2. Non current Liabilities				
(a) Long-Term Borrowings		21,607	21,995	
(b) Deferred Tax Liabilities		444	406	
(c) Other Long Term Liabilities		84	122	
(d) Long-Term Provisions		4,642	- 4,076	
	ub-Total	26,777	26,599	
3. Current Liabilities				
(a) Short-Term Borrowings		2,797	<b>2,74</b> 5	
(b) Trade Payables		3,085	3,142	
(c) Other Current Liabilities		7,016	8,066	
(d) Short Term Provisions		1,249	2,080	
S	ub-Total	14,147	16,033	
TOTAL - EQUITY AND LIABILITIES		1,05,267	1,04,912	
B. ASSETS				
1. Non Current Assets				
(a) Fixed Assets		13,008	13,132	
(b) Non-Current Investments		65,832	65,832	
(c) Long-Term Loans and Advances		3,407	3,185	
(d) Other Non Current Assets		120	77	
S	ub-Total	82,367	82,226	
2. Current Assets				
(a) Inventories.		137	131	
(b) Trade Receivables.		7,634	7,377	
(c) Cash and Cash Equivalents		3,230	2,044	
(d) Short Term Loans and Advances		11,899	13,134	
S	ub-Total	22,900	22,686	
TOTAL ASSETS		1,05,267	1,04,912	

Place : Hyderabad

Date: November 04, 2016

For GATI Limited

Mahendra Agarwal Founder & CEO

DIN: 00179779



# R. S. Agarwala & Co. Chartered Accountants

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## LIMITED REVIEW REPORT

We have reviewed the accompanying statement of Unaudited Consolidated Financial results of GATI LIMITED ("the Company") for the quarter and half year ended on 30<sup>th</sup> September, 2016. This statement is the responsibility of the Company's Management and has been approved by the Board of Directors. Our responsibility is to issue a report on these financial statements based on our review.

We conducted our review in accordance with the Standard on Review Engagement (SRE) 2410, "Review of Interim Financial Information performed by the Independent Auditor of the Entity" issued by the Institute of Chartered Accountants of India. This standard requires that we plan and perform the review to obtain moderate assurance as to whether the financial statements are free of material misstatement. A review is limited primarily to inquiries of Company personnel and analytical procedures applied to financial data and thus provide less assurance than an audit. We have not performed an audit and accordingly, we do not express an audit opinion.

Based on our review conducted as above, nothing has come to our attention that causes us to believe that the accompanying statement of unaudited financial results has not been prepared in accordance with applicable accounting standards and other recognized accounting practices and policies has not disclosed the information required to be disclosed in terms of Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulation, 2015 including the manner in which it is to be disclosed, or that it contains any material misstatement.

Chartered Accountants

For R. S. AGARWALA & CO.

**Chartered Accountants** 

Firm's Regn.No. - 304045E

R.S. Agarwala (Partner)

Membership No. -005534

Camp: Hyderabad

Date: U thNovember, 2016

### GATI LIMITED

Regd. & Corp Office: Plot No 20, Survey No 12, Kothaguda, Kondapur, Hyderabad 500 084
website: www.gati.com e-mail: investor.services@gati.com CIN: L63011TG1995PLC020121 Telephone: 040 71204284 Fax: 040 23112318
STATEMENT OF UNAUDITED CONSOLIDATED FINANCIAL RESULTS FOR THE QUARTER AND HALF YEAR ENDED 30th SEPTEMBER, 2016

Rs. In Lakhs

						Ks. III Lakns
Particulars	Quarter Ended			Half Year Ended		Year Ended
	30.09.2016	30.06.2016	30.09.2015	30.09.2016	30.09.2015	31.03.2016
	Unaudited	Unaudited	Unaudited	Unaudited	Unaudited	Audited
Income from Operations	35,689	35,895	34,837	71,584	70,452	1,43,387
Sale of Products	6,415	6,240	5,452	12,655	11,201	22,269
Other Operating Income	460	419	205	879	465	1,046
Total Income from Operations	42,564	42,554	40,494	85,118	82,118	1,66,702
Expenditure:						
- Cost ot Sales	6,250	6,042	5,311	12,292	10,912	21,627
- Operating Expenses	25,196	24,876	24,224	50,072	48,990	99,597
- Employee Benefit Expenses	4,749	4,721	4,416	9,470	9,074	17,970
- Depreciation/Amortisation	955	1,086	976	2,041	1,874	3,832
- Other Expenses	3,601	3,572	3,618	7,173	7,231	14,424
Total Expenses	40,751	40,297	38,545	81,048	78,081	1,57,450
Profit from Operations before Other Income, finance cost	1,813	2,257	1,949	4,070	4,037	9,252
and exceptional items	1,013	2,257	1,949	4,070	4,037	9,232
Other Income	312	338	278	650	690	1,478
Profit from Ordinary Activities before finance cost and	2,125	2,595	2,227	4,720	4,727	10,730
exceptional items	2,125	2,393	2,221	4,720	4,727	10,730
Finance Cost	985	1,028	1,114	2,013	2,249	4,248
Profit from Ordinary Activities after finance costs but	1,140	1,567	1,113	2,707	2,478	6,482
before exceptional items	1,140	1,507	1,110	2,707	2,470	0,402
Exceptional Items		-	-		-	
Profit from ordinary activities before tax	1,140	1,567	1,113	2,707	2,478	6,482
Tax Expense	304	386	287	690	664	1,559
Net Profit from ordinary activities after tax	836	1,181	826	2,017	1,814	4,923
Extraordinary Items ( net of tax expense)	-		-		-	_
Net Profit for the period	836	1,181	826	2,017	1,814	4,923
Minority Interest	256	237	247	493	452	1,240
Net profit after tax, Minority Interest	580	944	579	1,524	1,362	3,683
Paid up Equity Share Capital	1,758	1,758	1,750	1,758	1,750	1,754
(Face Value of the Share Rs.2/- each)	1,750	1,750	1,700	1,700	1,700	1,754
Reserves excluding Revaluation reserve as per balance sheet	54,001					52,524
of previous accounting year	54,001					02,021
Earnings Per Share (EPS)	0.66	1.08	0.66	1.74	1,56	4,21
a) Basic						
b) Diluted	0.49	0.80	0.49	1.29	1.15	3.11



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• SEGMENT WISE RE	VENUE, KESU	L15 AND CAPI	HAL EMPLOYE	υ		Da La Tala
Particulars	Ouarter Ended			Half Year Ended		Rs. In Lakhs Year Ended
1. Segment Revenue (Net Sale / Income from each Segment)	30,09,2016	30.06.2016	30.09.2015	30.09,2016	30.09.2015	31.03.2016
i, beginning the fatter outer, smoother it and the control of the	Unaudited	Unaudited	Unaudited	Unaudited	Unaudited	Audited
a) Express Distribution & Supply Chain	36,164	36,319	35,045	72,483	70,928	1,44,453
b) Fuel Sales	5,062	5,108	4,652	10,170	9,674	18,721
c) Other Sales	1,355	1,134	803	2,489	1,534	3,559
Total	42,581	42,561	40,500	85,142	82,136	1,66,733
Less: Inter Segment Revenue	17	7	6	24	18	31
Net Sales / Income from Operations	42,564	42,554	40,494	85,118	82,118	1,66,702
2. Segment Results (Profit (+) / Loss (-) before tax and interest from						
each Segment)						
a) Express Distribution & Supply Chain	2,030	2,471	2,151	4,501	4,562	10,305
b) Fuel Sales	107	124	87	231	190	433
c) Other Sales	(12)	-	(11)	(12)	(25)	(6)
Total	2,125	2,595	2,227	4,720	4,727	10,732
Less: Interest Expenses	985	1,028	1,114	2,013	2,249	4,249
Profit before tax	1,140	1,567	1,113	2,707	2,478	6,483
Segment Assets			77 207 212 211 211			
a) Express Distribution & Supply Chain	1,23,944	1,18,731	1,13,515	1,23,944	1,13,515	1,20,273
b) Fuel Stations	1,810	1,723	1,336	1,810	1,336	1,594
c) Unallocated/ Corporate/ Inter Segment	21,125	24,865	22,387	21,125	22,387	24,136
Total Assets	1,46,879	1,45,319	1,37,238	1,46,879	1,37,238	1,46,003
Segment Liabilities						1,11
a) Express Distribution & Supply Chain	17,973	19,755	16,300	17,973	16,300	18,689
b) Fuel Stations	26	48	26	26	26	42
c) Unallocated/ Corporate/ Inter Segment	71,022	68,984	66,145	71,022	66,145	71,560
Total Liability	89,022	88,787	82,471	89,022	82,471	90,291
3 Capital Employed	<u> </u>			•		
(Segment Assets - Segment Liabilities)	ł	ļ				
a) Express Distribution & Supply Chain	1,05,971	98,976	97,215	1,05,971	97,215	1,01,584
b) Fuel Stations	1,783	1,676	1,309	1,783	1,309	1,552
c) Unallocated/ Corporate/Inter Segment	(49,898)	(44,120)	(43,758)	(49,898)	(43,758)	(47,424)
Total	57,857	56,532	54,767	57,857	54,767	55,712



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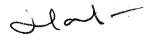
#### Notes:

- The company and its 10 subsidiaries including one overseas subsidiary and it's three subsidiaries are engaged primarily in the business of running Express Distribution, Supply Chain Services, e-Commerce logistics, Integrated Freight Forwarding, Warehousing and Fuel stations.
- The above financial results have been reviewed by the Audit Committee and approved by the Board of Directors at its meeting held on November 04, 2016. A Limited review of the financial results has been carried out by the statutory auditors.
- 3. Other Income is exclusive of the dividend paid by subsidiary company.
- 4. The Board of Directors has decided to make a strategic investment in a technology company of Rs.18.50 crores to facilitate long term growth of company's business.
- 5. Pursuant to the order of the Hon'ble High Court of New Delhi in an appeal preferred by Air India, an amount of Rs.22 Cr was made over to the company by Air India, pending adjudication of Cross Appeals before the Division Bench of the said Hon'ble High Court at New Delhi.
- 6. The Trustee of the bondholders (FCCBs) had filed a Civil Suit in the Secunderabad Court for specific performance for conversion of bonds into equity and the matter is still pending adjudication.
- 7. In the assessment for the Financial Year 2011-12, the surplus on transfer of Express Distribution & Supply Chain business has been treated as income. The Commissioner (Appeals) before whom the appeal was filed has passed the order in favour of the company. The amount of Rs 12.60 crores already paid in protest becomes recoverable.
- 8. The standalone financial results of the company for the quarter ended 30th September, 2016 are as follows:

						Rs in Lakhs
Quarter ended			Half Yea	Year ended		
Particulars	30.09.2016	30.06.2016	30.09.2015	30.09.2016	30.09.2015	31.03.2016
	Unaudited	Unaudited	Unaudited	Unaudited	Unaudited	Audited
Turnover	13,119	12,762	12,124	25,881	23,805	48,516
Profit before tax	1,467	607	1,009	2,074	1,441	2,233
Net Profit after tax	1,443	488	968	1,931	1,301	1,983

- 9. 12, 05,308 options under Employee Stock Options Scheme were outstanding as on 30th September, 2016.
- 10. The tax expense during the quarter includes MAT and Deferred Tax.

11. The standalone financial results of the Company are available for investors at www.gati.com, www.nseindia.com and www.bseindia.com.





# 12. Statement of Assets and Liabilities

	Consolida	(Rs. In Lakhs)		
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Particulars	30,09.2016	31.03.2016		
EQUITY AND LIABILITIES	30.09.2010	31.03.2010		
1. Shareholder's Fund	· · · · · · · · · · · · · · · · · · ·	· · · · · · · · · · · · · · · · · · ·		
	1,758	1,754		
(a) Share Capital	56,099	54,597		
(b) Reserves & Surplus	57,857	56,351		
2. Minority Interest	8,603	8,874		
3. Non-Current Liabilities				
(a) Long-Term Borrowings	28,239	29,031		
(b) Deferred Tax Liabilities(Net)	1,007	966		
(c) Other Long-Term Liabilities	611	401		
(d) Long-Term Provisions	4,642	4,076		
	34,499	34,474		
4. Current Liabilities				
(a) Short-Term Borrowings	14,988	13,718		
(b) Trade Payables	8,227	8,496		
(c) Other Current Liabilities	14,001	14,544		
(d) Short-Term Provisions	8,704	9,544		
	45,920	46,302		
TOTAL EQUITY AND LIABILITIES	1,46,879	1,46,001		
ASSETS				
1 Non-Current Assets				
(a) Fixed Assets (including CWIP)	32,355	31,237		
(b) Goodwill on Consolidation	44,688	44,688		
(c) Non-Current Investments	6,471	6,471		
(d) Long-Term Loans and Advances	4,116	3,965		
(e) Other Non-Current Assets	123	80		
	87,753	86,441		
2 Current Assets				
(a) Investment	-	3,429		
(b) Inventories	546	515		
(c) Trade Receivables	30,079	29,124		
(d) Cash and Cash equivalents	6,929	4,540		
(e) Short-Term Loans and Advances	21,572	21,952		
	59,126	59,560		
TOTAL ASSETS	1,46,879	1,46,001		

Place : Hyderabad

Date: November 04, 2016

For GATI Limited

Mahendra Agarwal

Founder & CEO DIN: 00179779