

GATI AHEAD OF THE CURVE

With a 'customers first' policy, effective product lines, and a promising balance sheet, Gati—a leading Integrated Logistics Service Provider—is a likely contender for a future Fortune India 500 list.



Begun as a door-to-door cargo services company, Gati Limited—which operates 5,000+ vehicles and has 3,100 partners—is a pioneer of 'express distribution and supply chain solutions' in India. Gati's ascending growth trajectory highlights it as a runner to watch out for in the race to be a future Fortune 500 company in India.

MANAGING LOGISTICS

Having a unique market position in the transportation, distribution, and warehousing industries, GATI partners with clients and identifies cost-benefit opportunities that drive value into their businesses. Gati's well-managed services include the following:

3rd-Party Logistics (3PL) Services link multiple logistics and supply chain services, customise them to meet client needs, and manage integrated solutions, thus encompassing the 'Buy, Move, Store, and Sell' functions of supply chain management (SCM).

e-Fulfilment Centres provide services such as site identification, designing appropriate warehouse layouts, installing ideal racking solutions, and managing information and product flow. Investing in a world-class Order Management System and Warehouse Management System

package and the IBM Sterling Commerce® has given Gati the distinct advantage of dealing with both well-established e-commerce companies and small vendors.

Upstream SCM Services like procurement and order management facilitate seamless engagement with logistics. As an international/domestic buyer or domestic seller, Gati supports multi-brand retailers, new/regional companies aspiring to penetrate the Indian market, and organisations with an outsourcing need.

SPEEDING FORWARD

The surge in the country's e-commerce industry has boosted Gati's profit margins. In the April 2015 report of the 'Gati Limited Q4FY15 Earnings Conference Call' hosted by Motilal Oswal Securities, Sanjeev Jain, Gati's Director – Finance, states, "Our total income was `1,663 crores for [2014–15] which is up by 14% year-on-year basis. Our e-commerce business on a year-on-year basis grew by 164%."

With the commissioning of 5 new e-Fulfilment Centres in strategic locations across India, Gati is taking steady strides towards being the most capable, end-to-end service provider in the e-Commerce space.

PROUD TO BE

