



Press Coverages of Financial Results for the year ended 30th, June 2011

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గతి లాభంలో 49 శాతం వృద్ధి

హైదరాబాద్: హైదరాబాద్‌కు చెందిన లాజిస్టిక్ సొల్యూషన్స్ సంస్థ గతి 2011 మార్చిలో ముగిసిన ఆర్థిక సంవత్సరంలో 1209 కోట్ల రూపాయల రాబట్టిపై 14 కోట్ల రూపాయల నికరలాభం సాధించింది. గత ఏడాది అదే కాలంలో హోలీస్ రూబడి (933.5 కోట్లు) 30 శాతం నికరలాభం (9.5 కోట్లు) 49 శాతం వృద్ధి చెందాయి.

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Gati net up 49% in 2010-11 fiscal

Our Bureau

Hyderabad Aug 10

Supply chain solutions provider Gati has clocked a 49 per cent increase in its consolidated net profit for its financial year ended June 30, 2011 at Rs 14.10 crore (Rs 9.50 crore).

Its total income was Rs 1,209.48 crore, up by 30 per cent from the previous financial year. Recently, Gati International has associated itself with Lognet Global, a global network of freight forwarding and shipping professionals.

The shipping division, however, continued to underperform, registering a de-growth of two per cent.

It has over 4,000 vehicles on the road and a fleet of 150 refrigerated vehicles, five container ships and 2.5 million sq. ft of warehousing facilities across the country.

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(Information Resource Centre)

గతి నికరలాభంలో 49% వృద్ధి

హైదరాబాద్, మ్యాగ్జిటేజీ: సరకు రవాణా సేవలకు గతి లిమిటెడ్ కన్సాలిడేటెడ్ ఫాకలం ప్రకారం జూన్ 30, 2011లో ముగిసిన ఏడాది కాలానికి రూ. 14 కోట్ల నికరలాభాన్ని నమోదు చేసింది. క్రితం ఆర్థిక సంవత్సరం అదే కాలంలో ఉన్న రూ. 9.50 కోట్లతో పోల్చినప్పుడు ఇది 49 శాతం అధికం.



వైమానిక అదాయం కూడా 30 శాతం పెరిగింది. అంతకు ముందు ఏడాదిలో అదాయం రూ. 862.50 కోట్లు కాగా, ఈసారి రూ. 1208.40 కోట్లు అదాయాన్ని నమోదు చేసింది. గతి ఎక్స్ ప్రెస్ డివిజన్ 24 శాతం అధికంగా రూ. 814 కోట్ల

అదాయాన్ని ఆర్జించింది. అంతర్జాతీయ సరకు రవాణా సేవల విభాగాయిన గతి ఐంటర్నేషనల్ 45 శాతం వృద్ధిని సాధించింది. ఏస్పాన్ డివిజన్లో మార్కెట్ అనే మాదిరి వృద్ధి రేకంగా అదాయం 2 శాతం క్షీణించింది. సప్లయ కూడా నమోదు చేసింది. కొత్త వ్యాపార విభాగాలకు, కొత్త ప్రాంతాలకు తమ సేవలను, అర్జునాయానం విస్తరిస్తున్నట్లు కంపెనీ చెప్పింది. మచిలీపట్నం, వైదోల్ అర్జునాయానం ప్రారంభించినట్లు తెలిపింది. అంతర్జాతీయ విద్యార్థులకు, ఐటీ సేవలలో అగ్రాధికారుల కోసం ప్రయత్నాలు చేస్తున్నట్లు వివరించింది.

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(Information Resource Centre)

HYDERABAD

Gati's Net Up 49 pc

Gati Ltd has clocked a 49 per cent increase in its consolidated net profit for the period ended June, 2011 at ₹14.10 crore. Total income stood at ₹1,209.40 crore, up by 30 per cent from the previous financial year. Recently, Gati International has associated itself with Lognet Global, a global network of freight forwarding and shipping professionals. The shipping division, however, registered a de-growth of two per cent.

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గతీ లాభంలో 49 శాతం వృద్ధి

హైదరాబాద్: హైదరాబాదుకు చెందిన లాభవర్తి కార్పొరేషన్లు సగటు గతీ 2011 మార్చిలో ముగిసిన ఆర్థిక సంవత్సరంలో 1269 కోట్ల లాభాలను లాభవర్తి 14 కోట్ల లాభాలకు
నిలదీసారు తెలిపారు. గత ఏడాది ఆరు శాతంలో కొరత లాభం (933.5 కోట్లు) 38 శాతం నిలదీసారు (9.5 కోట్లు) 49 శాతం వృద్ధి చెందారు.

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the previous year by increasing the number of leased Parcel trains. In the year 2010-11 the rail movement share was increased from 13% to 19%.

Always ahead in meeting with the market demands Gati has expanded its service offering in the areas of ecommerce, teleshopping and providing 3PL solutions for multi brand retail. Gati has embarked on another major milestone that will set a benchmark in the industry – Launch of the Go-To-Market strategic initiative. The new Express Distribution Service launched under Go To Market strategy will offer multiple service options based on time or price sensitivity and customised logistics solutions to meet the varying logistic needs of the customer.

Gati RedSun – Supply Chain Solutions

Gati RedSun has majorly focused on providing integrated Supply Chain Solutions to clients across verticals. The major focus has been on building upon its managed services in the automotive spares, speciality retail and ecommerce. In the automotive segment the focus is on providing Solution to enhance customer service elements of OEMs by reducing "Vehicle Off Road (VOR)" time for customers. Gati RedSun has entered into the speciality retail segment for providing efficient piece picking and scan operations to single brand retail outlets. The focus is also on providing solutions to the domestic ecommerce market.

Gati RedSun has also launched the first of its kind Temperature Sensitive solution for Bio-Pharma companies. The service will in turn help enhance the transit time and reduce operational cost thereby ensuring the entire product life cycle management.

Gati International

Gati International the international freight forwarding and shipping services division showed a remarkable growth of 45% in revenues over the previous year. During the year, Gati International has strengthened its presence in APAC by adding two more offices in Malaysia and Guangzhou. The division is also exploring opportunities of strategic alliances in Vietnam and Indonesia.

Gati International has signed a trucking contract with the GMR Group and has set up a Terminal at the Delhi Airport for import, export and distribution services in India.

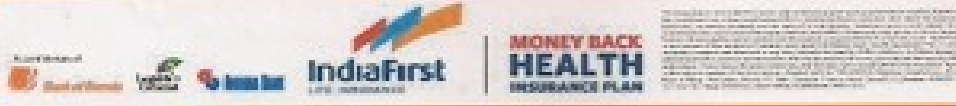
Recently, Gati International has associated itself with Lognet global – A leading global network of freight forwarding and shipping professionals across the global. This association has strengthened the network and reach of Gati International across the world. Lognet membership is a privileged membership that gives Gati International the recognition of being the best in business.

Gati Ships

The Shipping division continued to underperform during FY11, registering a de-growth of 2% on revenues at Rs 92.3 crore as against Rs 94 crore in the previous year. The division reported losses of Rs 16.3 crore for the FY11. This has adversely impacted the overall profitability of the company.

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Gati FY11 PAT up by 49% at Rs 14 cr

Announcement / Corporate August 10, 2011, 18:10 IST

The board of Gati Ltd., a leader in Express Distribution and Supply Chain Solutions, today announced the annual financial results for the year ended 30th June 2011.

FY-2010-11 Consolidated Results

The company posted a total income of Rs 1,206.4 crore for the financial year 2010-11 as compared to total income of Rs 953.6 crore of the previous year, thereby registering a growth of 26% in revenue. EBITDA grew by 13% at Rs 98.9 crore as compared to Rs 87.5 crore of the previous year. The Profit After Tax rose by 49% at Rs 14 crore as compared to Rs 9.5 crore of the previous year.

Consolidated Financial Highlights

- Consolidated FY-2010-11 Revenue up by 30%
- Consolidated FY-2010-11 EBITA up by 13%
- Consolidated FY-2010-11 PAT up by 49%

Operational Highlights

Gati Express Distribution

During the year ended 30th June 2011, Gati Express Distribution division has registered an impressive growth of 24% in its income at Rs 814.2 crore as against Rs 658 crore in the previous year which is higher than the industry growth in the verticals it operates. The EBITDA rose by 14% at Rs 81 crore as against Rs 71.2 crore registered for the previous year.

The Express Distribution has surpassed its previous record of handling 43 million packages to 65 million packages in the year 2010-11. The division has continued to provide an extensive road, air and rail network services to its clients. Gati operates 51 parcel trains per month. Railway utilisation has been increased by 30% over

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The Express Distribution has surpassed its previous record of handling 43 million packages to 55 million packages in the year 2010-11. The division has continued to provide an extensive road, air and rail network services to its clients. Gati operates 51 parcel trains per months. Railway utilisation has been increased by 39% over the previous year by increasing the number of leased Parcel trains. In the year 2010-11 the rail movement share was increased from 13% to 19%.

Always ahead in meeting with the market demands Gati has expanded its service offering in the areas of ecommerce, teleshopping and providing 3PL solutions for multi brand retail. Gati has embarked on another major milestone that will set a benchmark in the industry – Launch of the Go-To-Market strategic initiative. The new Express Distribution Service launched under Go To Market strategy will offer multiple service options based on time or price sensitivity and customised logistics solutions to meet the varying logistic needs of the customer.

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Gati RedSun – Supply Chain Solutions

Gati RedSun has majorly focused on providing integrated Supply Chain Solutions to clients across verticals. The major focus has been on building upon its managed services in the automotive spares, speciality retail and ecommerce. In the automotive segment the focus is on providing Solution to enhance customer service elements of OEMs by reducing "Vehicle Off Road (VOR)" time for customers. Gati RedSun has entered into the speciality retail segment for providing efficient piece picking and scan operations to single brand retail outlets. The focus is also on providing solutions to the domestic ecommerce market.

Gati RedSun has also launched the first of its kind Temperature Sensitive solution for Bio-Pharma companies. The service will in turn help enhance the transit time and reduce operational cost thereby ensuring the entire product life cycle management.

Gati International

Gati International the international freight forwarding and shipping services division showed a remarkable growth of 45% in revenues over the previous year. During the year, Gati International has strengthened its presence in APAC by adding two more offices in Malaysia and Guangzhou. The division is also exploring opportunities of strategic alliances in Vietnam and Indonesia.

Gati International has signed a trucking contract with the GMR Group and has set up a Terminal at the Delhi Airport for import, export and distribution services in India.

Recently, Gati International has associated itself with Lognet global – A leading global network of freight forwarding and shipping professionals across the global. This association has strengthened the network and reach of Gati International across the world. Lognet membership is a privileged membership that gives Gati International the recognition of being the best in business.

Gati Ships

The Shipping division continued to underperform during FY11, registering a de-growth of 2% on revenues at Rs 92.3 crore as against Rs 94 crore in the previous year. The division reported losses of Rs 16.3 crore for the FY11. This has adversely impacted the overall profitability of the company.

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News

Gati cons PAT up by 49% at Rs 141 mn for FY11

Source: IIS (10-AUG-11)

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Gati, a leader in express distribution and **supply chain solutions**, today posted consolidated profit after tax at Rs 141 million for the financial year 2010-11 as compared to Rs 95 million of the previous year, **registering** a rise of 49%. A total income rose by 30% to Rs 12,094 million as compared to Rs 9,335 million in the same period last year. EBITDA grew by 12% at Rs 989 million as compared to Rs 875 million of the previous year.

During the year ended June 30, 2011, Gati Express Distribution division has registered an impressive growth of 24% in its income at Rs 6,142 million as against Rs 5,560 million in the previous year which is higher than the industry growth in the verticals it operates. The EBITDA rose by 14% at Rs 810 million as against Rs 712 million registered for the previous year.



Railway utilization has been increased by 30% over the previous year by increasing the number of loaded Parcel trains. In the year 2010-11 the rail movement share was increased from 12% to 10%.

Gati has expanded its service offering in the areas of **ecommerce**, **retail** and providing 3PL solutions for multi brand retail. Gati has embarked on another major milestone that will set a benchmark in the industry - Launch of the Go-To-Market strategic initiative. The new Express Distribution Service launched under Go To Market strategy will offer multiple service options based on time or price sensitivity and customized logistics solutions to meet the varying logistic needs of the customer.

Gati Red2Go - Supply Chain Solutions

Gati Red2Go has majorly focused on providing integrated Supply Chain Solutions to clients across verticals. The major focus has been on building upon its managed services in the automotive spares, specialty retail and e-commerce. In the automotive segment the focus is on providing Solution to enhance customer service elements of OEMs by reducing "Vehicle Off Road (VOR)" time for customers. Gati Red2Go has entered into the specialty retail segment for providing efficient piece picking and scan operations to single brand retail outlets. The focus is also on providing solutions to the domestic e-commerce market.

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Myiris news - Live News - Gati cons PAT up by 49% at Rs 141 mn for FY11

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Gati Ships

The Shipping division continued to underperform during FY11, registering a de-growth of 2% on revenues at Rs 923 million as against Rs 940 million in the previous year. The division reported losses of Rs 163 million for the FY11. This has adversely impacted the overall profitability of the company.

Shares of the company gained Rs 1.55, or 2.46%, to settle at Rs 64.45. The total volume of shares traded was 210,919 at the BSE (Wednesday).

Gati Limited (BSE:GAT)

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Business Line

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Our Bureau
Hyderabad Aug 10:

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(This article was published in the Business Line print edition dated August 11, 2011)