

## **Gati to ink a deal with a logistics start up –**

### **Looking at investing and handholding them through guidance and consulting**

**Hyderabad, February 13, 2016** GATI Ltd. (NSE: GATI, BSE: 532345) Gati Limited an express distribution and supply chain solutions major is looking at strategies for growth to align with their vision of delivering 1 million packages everyday by 2020. Moving with the times, Gati is exploring the burgeoning start-ups environment, and is looking at strategic investment in start-ups in the logistics sector. The organisation has already progressed considerably in engaging with start-ups to make a strategic investment shortly.

Chief Strategy Officer, Gati – Mr. Dhruv Agarwal said – “Today the start-up environment in the country is solving real business problems using technology and at a rapid pace. The budding organisations, in every segment are being driven by innovation and largely utilise technology for growth and experience enhancement. We are engaging with the start-ups that are aligned with our business to make a strategic investment. These alliances and investments will help us build capability and capacity. On the flip side we will be helping them utilise our expertise and knowledge garnered over more than 25 years of experience to their benefit and progress. The association will assist the start-ups to move up the learning curve faster. It’s a win-win for everyone involved. This is a strategic step towards realising our long-term vision of handling one million packages a day by 2020.

Gati’s DNA is Structured entrepreneurship and a testimony to the fact is that Gati started up as a surface express company, and now has several verticals providing customized end to end supply chain and ecommerce logistics solutions.”

#### **About Gati Ltd:**

Gati Limited ([www.gati.com](http://www.gati.com)) is a pioneer and leader in Express Distribution and Supply Chain Solutions in India delivers over 280,000 packages everyday. Having started as a cargo management company in 1989, Gati has grown into an organization with more than 5,000 business partners and a network reach of 672 out of total 676 districts in India. Gati has over 4,500 vehicles on the road excluding their fleet of refrigerated vehicles, and world class warehousing facilities across India. Furthermore, Gati has a strong market presence in the Asia Pacific region and South Asian countries. Gati has offices in India, Singapore, Hong Kong, China, Nepal and Thailand.