

For Immediate Release

**Gati's consolidated net profit rises by 179% to INR 208 MN in Q2 FY18**

**Hyderabad, November 17, 2017:** GATI Ltd. (NSE: GATI, BSE: 532345) India's leader in Express Distribution, Supply Chain Solutions, and E-commerce logistics solutions declared its financial results for the second quarter ended 30th September 2017.

In Second Quarter of FY18, the company's revenue from operations was INR 4060 MN, down by 4.6% over Q2 FY17. The revenue from operations for H1 FY18 was at INR 8327 MN, a decrease of 2.2% over H1 FY17. The core express business for Q2 FY18 remained flat, impacted by the setting in of GST. The overseas business and integrated supply chain solution registered significant growth bringing synergy to the core express business.

The consolidated net profit rose by 179% to INR 208 MN in Q2 FY18 from INR 74 MN in Q2 FY17 which includes INR 237 MN gain on conversion of FCCB. Overall H1 FY18 net profit rose 212.1% over the corresponding period last year to INR 391 MN, which includes INR 491 MN gain on conversion of FCCB.

The overall net debt has reduced from INR 4301 MN in March 2017 to INR 3153 MN in September 2017, mainly due to settlement of FCCB and better working capital management.

Commenting on the company's quarterly performance, **Mr. Mahendra Agarwal, Founder & CEO** said,

"The introduction of GST in July, as anticipated, led to a short term dip in the general business environment. As the initial teething troubles of GST settle, we remain confident that the medium and long-term benefits of GST will start reflecting in our performance going forward. Furthermore, as the FCCB has been settled, the debt position stands vastly improved, ultimately facilitating sustained growth and profitability."

**About Gati Ltd:**

Gati Limited ([www.gati.com](http://www.gati.com)) is a pioneer and leader in Express Distribution and Supply Chain Solutions in India and delivers over 6 MN packages a month. Gati started in 1989 as a cargo management company and expanded to serving complex business solutions in Air & Surface Distribution, e-Commerce logistics, Warehousing, Fulfilment Services, Freight Forwarding and Cold Chain. Gati has now grown into an organization with more than 5,000 business partners and a network reach of 672 out of total 676 districts in India. Gati has a 5000 plus fleet including refrigerated vehicles and world class warehousing facilities across India. Gati has a strong market presence in the Asia Pacific region and South Asian countries. Gati has offices in India, Singapore, Hong Kong, China, Nepal and Thailand.